

*Pan Asia Bank, The Truly Sri Lankan Bank, with over twenty-seven years of experience in the Banking Industry, is on an ambitious growth trajectory. The Truly Sri Lankan Bank was recognized at the National Business Excellence Awards organized by the National Chamber of Commerce of Sri Lanka with two prestigious awards: the Runner-up Award for the Banking Sector and the Merit Award for Corporate Governance. These awards are a testament to strong financial/business fundamentals and how well the bank has laid a framework to mitigate any risks. In addition, Pan Asia Bank was also awarded 'Best Employee ESG Program of the Year 2022' by Global Banking & Finance Awards UK. It was also honoured by LMD as one of the top 15 'Most Awarded Entities' in Sri Lanka, while being among LMD's 'Most Respected Entities' and Business Today magazine's Top 40 Business Entities in Sri Lanka.*

*We are looking to handpick a dynamic, results-oriented and highly motivated individual to join us on this exciting journey and to make a positive contribution as a valued member of our growing organization*

## **JUNIOR EXECUTIVE – MERCHANT ACQUIRING (Card Centre)**

### **Job Profile:**

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- Canvas new merchants
- Coordinate with branches and get new POS Leads
- Coordinate with outsourced agencies
- Handling branch income share
- Attending to merchant inquiries
- Closely monitor and follow up on the monthly revenue income branch-wise

### **Candidate Prerequisites:**

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- Full or part qualification in Banking / Marketing
- Minimum 02 years of progressive experience in Sales and Marketing
- Experience in POS acquiring business will be an added advantage
- Outgoing personality with good communication skills
- Computer literacy and technical knowledge of POS acquisition

### **Remuneration:**

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The successful candidates will be provided with an attractive remuneration package including fringe benefits, commensurate with industry standard. Please forward your resume within 07 days of this advertisement, stating contact details of two non-related referees, to [careers@pabcbank.com](mailto:careers@pabcbank.com) indicating the position applied for in the "Subject" line. Information forwarded by you shall be treated strictly confidential and referees shall be contacted with your consent.

**Head of Human Resources,  
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